



STATE OF NEW YORK

VILLAGE OF MEDINA
POLICE DEPARTMENT
600 Main Street
Medina, New York 14103

January 3, 2022

To: Mayor Mike Sidari
From: Chief Chad Kenward
Re: ARPA Funding for Police Technology

Proposal

Dear Mayor Sidari,

I am writing to you and the Village Board to pitch a potential request for funding to upgrade the Medina Police Department's Body Cam and Taser Technology. It is my understanding that through the American Rescue Plan Act (ARPA) that funding can be allocated toward police technology. I know we already have body cam and taser technology in place, but there are several reasons why we need to revisit both of these areas.

Background

Body Cameras

In 2018 the Medina Police Department received a grant from the New York State Division of Criminal Justice Services in the amount of \$5,000, courtesy of Senator Robert Ort. At that time the Medina Police Department did not have body cameras, and with the progressive push for police reform on the horizon it was decided to start up a body camera program to protect the police department and society. Speaking with Albion Police Chief at the time, Roland Nenni, he recommended Prima Facie Body Cameras from Safety Vision. Albion Police Department was the first in Orleans County to implement body cameras and utilized Prima Facie Cameras. Holley Police Department also followed their lead. Plus, it was a less expensive way to go than Axon Body Cameras, which is the leader in the country in regards to law enforcement body cameras.

Total cost of the project was around \$15,000.

- Cost of body cams and accessories totaled = \$7866.00 (From Safety Vision)

- Costs associated with purchase of computer IT equipment (software/hardware) to handle body cam digital evidence = \$7,134.00 (C&H PC PD computer Upgrades)
- Minus the NYS DCJS Grant = \$5,000
- Total cost to the Village was around \$10,000

Since that time, we have had a lot of issues with the body cameras not working up to their potential, hence resulting in fixing the body cameras and/or replacing them. Here are some of the issues we have had since implementing them.

- Not turning on when pressing the record button
- Not turning off or freezing up
- Stop recording for no reason
- Batteries expanding and breaking the casings
- Smashed screens as a result of interactions with suspects
- Broken housings which hold the clips
- Lost video when downloading to NAS for storage

I have sent damaged body cameras out for repair which costs around \$300 to \$500 (which includes shipping to Texas – Safety Vision). Plus, the turnaround is very slow. I have purchased new body cameras from Safety Vision at the cost of \$495.00, just to replace broken ones. We currently have six (6) body cameras that are broken and waiting to go out for repair this next fiscal year. That is half of our department's man power that have had issues with the Prima Facie Body Cameras. Communicating with the company is very difficult and frustrating as well.

The other issue with our current body camera program is the storage of digital evidence and the transmission of digital evidence to the District Attorney's Office under the recently implemented New York State Bail Reform rules governing discovery material. Under our current body camera program, we maintain a NAS system which stores large amounts of digital evidence from body cameras; which cost money in regards to maintaining digital storage, making sure the system is functioning properly (hence C&H PC charging us to help with those issues), making sure the system is not compromised, etc. Also, with discovery laws and with our system, it is the responsibility of myself and/or assigned officers to download body camera footage in the NAS system and send that to the District Attorney's Office for each arrest, which is a very time-consuming process depending upon the amount of digital evidence associated with those arrests.

Tasers

Prior to 2017 officers in the Medina Police Department shared 3 tasers amongst the 12 officers in the department. In 2017 the Village Board approved our department contracting with Axon in regards to our department's Taser Program. It was a five (5) year contract, totaling \$15,640.72, in which we were able to outfit each officer with their own taser by paying \$3168.00 per year from the budget. We just paid the last year of the contract with Axon. The issue now is that Axon is no longer going to support the tasers we are currently carrying, the X26P. Axon has progressed to a new taser model which is the Taser 7. Over the past five (5) years we have had no real issues with X26P and Axon has been very supportive. Eventually, since Axon is no longer supporting our current Taser, we will have to allocate monies to change to the newer taser platform.

Summary

I have spoken to Chief David Mogle, of the Albion Police Department, and he advised me that the Albion Police Department has been granted monies from the Village of Albion, from the American Rescue Plan Act, to enter in contract with Axon to supply them with new body cameras and tasers. I have attached a copy of the quote that they received from Axon. It is a five (5) year agreement at a cost of \$124,495.03. Chief Mogle said it was a bundle package combining the body cameras with the tasers costing less money. Axon is the leader in body cameras and tasers in the country. By going with Axon, in regards to the body cameras, it eliminates the agency from having to store the digital evidence and supplying that evidence to the District Attorney's Office. Axon stores the digital evidence in a cloud which the District Attorney's Office has access to and can download themselves. The agency pays Axon for that service of storage and transmission of that digital evidence reducing that burden on the agency. Axon has a great support system in place to help agencies with issues regarding body cameras. Plus, their body cameras seem to withstand the punishments of the job.

Obliviously, the tasers we carry are or will be soon unsupported by Axon resulting in us purchasing the next generation model to keep the program going, which has been a good program for our department. Plus, we have never had any real issues with the tasers malfunctioning, and if they have, Axon has always been there for support.

I am sure that the quote that Albion Police Department received from Axon would be comparable to what we would get if the Village position was for the Medina Police Department to pursue this endeavor. I know it is a lot of money, but the Medina Police Department will eventually need to replace the tasers which will be an added expense out of the Village's budget if funding is not sought elsewhere. The current body cameras will continue to nickel and dime the budget if still under Safety Vision.

I know there are many ideas as to how the ARPA Funding should be utilized. When I learned of this, I thought I would submit this idea/proposal as a consideration. I think it is an opportunity we should explore to offset budgetary costs and to improve these two program areas. If you have any questions, please call me.

Sincerely,

Chief Chad Kenward



24

SAFETY VISION

BODY-WORN CAMERA

Broken

FEATURES:

- 12.0 MP resolution
- 1080p Full HD
- 140° field of view

SAFETY VISION

249

Primo Face
PN: P180A27ACE185
SIN: 80193938200

244

SAFETY VISION

SV-BODYCAM

BODY-WORN CAMERA

Horizontal Damaged

FEATURES:

- 12.0 MP resolution
- 1080p Full HD
- 140° field of view

SAFETY VISION

241

12/1/21
Horizontal Damaged
Woods 5410

SAFETY VISION

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Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-350957-44539.850RF

Issued: 12/09/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 01/15/2022

Account Number: 110711

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Invoice-106 N Platt St 106 N Platt St Albion, NY 14411-1243 USA	Albion Police Dept. - NY 106 N Platt St Albion, NY 14411-1243 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Rachael Foster Phone: Email: rfoster@axon.com Fax:	Phone: Email: Fax:

Program Length	60 Months
TOTAL COST	\$124,495.03
ESTIMATED TOTAL W/ TAX	\$124,495.03

Bundle Savings	\$62,181.62
Additional Savings	\$2,275.00
TOTAL SAVINGS	\$64,456.62

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Dec, 2021	\$124,495.03

RECURRING BILLING				
Item	Description	QTY	Frequency	Amount Due
85144	AXON STARTER	1		\$2,750.00

Non-Binding Budgetary Estimate

80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2		\$1,678.45
80464	EXT WARRANTY, CAMERA (TAP)	13		\$6,062.81
73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	13		\$20,261.30
73449	RESPOND DEVICE LICENSE	13		\$2,597.60
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	13		\$12,468.50
73689	MULTI-BAY BWC DOCK 1ST REFRESH	2		\$2,144.69
73682	AUTO TAGGING LICENSE	13		\$4,675.69
73309	AXON CAMERA REFRESH ONE	13		\$6,537.30
73688	MULTI-BAY BWC DOCK 2ND REFRESH	2		\$2,244.60
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	39		\$623.42
73310	AXON CAMERA REFRESH TWO	13		\$6,840.36
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1		\$0.00
20248	TASER 7 EVIDENCE.COM LICENSE	13		\$2,597.60
20248	TASER 7 EVIDENCE.COM LICENSE	1		\$199.82
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	13		\$1,298.80
80395	EXT WARRANTY, TASER 7 HANDLE	13		\$2,651.72
80374	EXT WARRANTY, TASER 7 BATTERY PACK	15		\$205.61
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1		\$203.98

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80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1		\$203.98

Quote Details

Bundle Summary		
Item	Description	QTY
Core+	2021 Core+	13
DynamicBundle	Dynamic Bundle	1

Bundle: Dynamic Bundle Quantity: 1 Start: 1/15/2022 End: 1/14/2027 Total: 2750 USD							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Other	85144	AXON STARTER	1	\$2,750.00	0.00%	\$2,750.00	\$2,750.00

Bundle: 2021 Core+ Quantity: 13 Start: 1/15/2022 End: 1/14/2027 Total: 121745.04 USD							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Signal Sidearm Kit	75015	SIGNAL SIDEARM KIT	13	\$249.00	33.40%	\$165.85	\$2,156.01
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	\$21.00	33.40%	\$13.99	\$1,678.45
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	13	\$11.67	33.40%	\$7.77	\$6,062.81
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	13	\$39.00	33.40%	\$25.98	\$20,261.30
Respond License	73449	RESPOND DEVICE LICENSE	13	\$5.00	33.40%	\$3.33	\$2,597.60
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	13	\$24.00	33.40%	\$15.99	\$12,468.50
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	\$1,610.00	33.40%	\$1,072.34	\$2,144.69
Auto Tagging	73682	AUTO TAGGING LICENSE	13	\$9.00	33.40%	\$5.99	\$4,675.69
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	13	\$755.00	33.40%	\$502.87	\$6,537.30
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	\$1,685.00	33.40%	\$1,122.30	\$2,244.60
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	39	\$0.40	33.40%	\$0.27	\$623.42
Camera Refresh 2 with	73310	AXON CAMERA REFRESH TWO	13	\$790.00	33.40%	\$526.18	\$6,840.36

Non-Binding Budgetary Estimate

Spares							
Auto Tagging Implementation	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	0.00%	\$0.00	\$0.00
Signal Sidearm Batteries	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	26	\$1.00	33.40%	\$0.67	\$17.32
Holsters	20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	13	\$67.50	33.40%	\$44.96	\$584.46
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	13	\$5.00	33.40%	\$3.33	\$2,597.60
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	39	\$38.00	33.40%	\$25.31	\$987.09
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	39	\$38.00	33.40%	\$25.31	\$987.09
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	13	\$1,720.00	43.57%	\$970.61	\$12,617.92
Inert Cartridges	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	13	\$49.00	33.40%	\$32.64	\$424.28
Inert Cartridges	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	13	\$49.00	33.40%	\$32.64	\$424.28
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	1	\$5.00	33.40%	\$3.33	\$199.82
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	\$150.00	33.40%	\$99.91	\$99.91
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	\$75.00	33.40%	\$49.95	\$49.95
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
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Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06

Non-Binding Budgetary Estimate

Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	\$38.00	33.40%	\$25.31	\$658.06
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	15	\$86.00	33.40%	\$57.28	\$859.21
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	26	\$38.00	33.40%	\$25.31	\$658.06
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	26	\$38.00	33.40%	\$25.31	\$658.06
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	13	\$2.50	33.40%	\$1.67	\$1,298.80
Docks	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,500.00	33.40%	\$999.08	\$999.08
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$43.90	33.40%	\$29.24	\$29.24
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$10.45	33.40%	\$6.96	\$6.96
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	13	\$699.00	33.40%	\$465.57	\$6,052.42
Camera Mount	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	15	\$0.00	0.00%	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	15	\$0.00	0.00%	\$0.00	\$0.00
Dock	74210	AXON BODY 3 - 8 BAY DOCK	13	\$1,495.00	33.40%	\$995.75	\$12,944.72
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	13	\$0.00	0.00%	\$0.00	\$0.00
Other	80395	EXT WARRANTY, TASER 7 HANDLE	13	\$6.25	33.40%	\$4.16	\$2,651.72
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	15	\$0.42	33.40%	\$0.28	\$205.61
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$6.25	33.40%	\$4.16	\$203.98

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.